

Ref: ATM-23-JA-04/23

24th May 2023

EMPLOYMENT OPPORTUNITY

SALES EXECUTIVE

No. of Vacancies: 2

The alternative model for insurance is Takaful, and we have been serving the nation for over one and a half decades. The only fully-fledged Takaful Operator listed in the Maldives Stock Exchange.

We are looking for young motivated aspirants to join our sales team. The right candidate will fetch the opportunity to associate with seasoned sales professionals to learn from their experience. With our extensive customer care, unfettered reputation and our amazing products and services, you will be set up for success. If you are ready to build your insurance sales career in our client-oriented, fast-paced workplace, apply today to learn more on this opportunity.

Responsibilities

- Working on sales targets.
- Periodic planning of sales activities pertaining to the individual accounts.
- Solicits for new business via telephone, networking, and other lead sources.
- Makes sales presentations, and closes sales.
- Be outstanding at relationship building.

Requirements

- Possess a genuine willingness to learn, be intuitive and resourceful and be coachable.
- Possess an upbeat, positive and enthusiastic attitude.
- Must have the ability to multi-task.
- Must be highly self-motivated.
- Prior Insurance Sales Experience will be an added advantage but the opportunity is not limiting others to delve into this opening.

Benefits

- Attractive remuneration package awaits the right candidate
- Performance-based incentives
- Career Development & Growth
- Hands-on Training

Please note that only shortlisted candidates will be called for an interview.

Send in your resumes to tmu@takaful.mv before 31st May 2023 with two non-related referees.

HEAD OF HUMAN RESOURCES

Amāna Takaful (Maldives) PLC | Ground Floor | H. Palmayrah | Sosun Magu | Maldives